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Sarah Lanier, author of Foreign to Familiar: A Guide to Hot and Cold Climate Cultures, which has been published in eleven languages, grew up in the Middle East and has served in

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Europe for 20 years as a trainer and consultant with NGOs and other cross-cultural workers.

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Foreign to Familiar is a splendidly written, well researched work on cultures. Anyone traveling abroad should not leave home without this valuable resource! Sarah's love and sensitivity for people of all nations will touch your heart.

Foreign to Familiar A Guide to Understanding Hot - and ...

Foreign to Familiar Author Sarah Lanier explains how cultures around the world can fit into two basic categories and how these categories differ. Whether you are a businessman, a diplomat, a cross-cultural worker or simply live in a cross cultural neighborhood, you'll find this book to be a valuable resource for understanding and relating to others from a different "climate."

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Foreign to familiar : a guide to understanding hot- and ...

Sarah Lanier's *Foreign to Familiar: A Guide to Understanding Hot - And Cold - Climate Cultures* (McDougal Publishing, 2000) is a helpful little book for anyone involved in cross-cultural ministry. A seasoned missionary, Lanier recounts many stories that help provide insight into the reasons why people react in distinct ways in different cultures.

Book Review: Foreign to Familiar - The Gospel Coalition

NOTES FROM THE BOOK FOREIGN TO FAMILIAR by Sarah A. Lanier In this book the well-traveled author divides the world into two general cultural groups: those who live in hot-climates and those who lives in cold-climates. Notes have

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been summarized below to give a snapshot of general concepts that apply to these two cultural groups.

12. Foreign to Familiar - Poetice

Buy Foreign to Familiar: A Guide to Understanding Hot- And Cold-Climate Cultures by Lanier, Sarah A (ISBN: 9781581580228) from Amazon's Book Store. Everyday low prices and free delivery on eligible orders.

Foreign to Familiar: A Guide to Understanding Hot- And ...

If you are traveling to a different cultural region of the world, this little book is worth its weight in gold. Avoid misunderstandings and confusion about the sometimes baffling behavior of people. Originally posted on Foreign to Familiar: A Guide to Understanding Hot-And Cold-Climate Cultures

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Foreign to Familiar is a splendidly written, well-researched work on cultures. Anyone traveling abroad should not leave home without this valuable resource! I highly recommend it as required...

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Foreign to Familiar is a splendidly written, well-researched work on cultures. Anyone traveling abroad should not leave home without this valuable resource! I highly recommend it as required reading for cross-cultural workers. Sarah Lanier's love and sensitivity for people of all nations will touch your heart.

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Foreign to Familiar : A Guide to Understanding Hot - and ...

When international travelers arrive in a strange destination, they experience varying degrees of culture shock. In her book, *Foreign to Familiar*, Sarah A. Lanier explores several aspects of cultural differences ranging from perceptions of time to concepts of individualism vs group identity. In a way, spouses are tourists in each other's worlds.

From Foreign to Familiar | LifeQuest Couples Coaching

Foreign to Familiar Notes (Lanier, Sarah A. (2000). *Foreign to Familiar*.

Hagerstown: McDougal Publishing

Relationship vs. Task Orientation

Hot-Climate Cultures Cold-Climate Cultures •

Relationship based • Communication must have a "feel-good" atmosphere •

Though individuals may be otherwise, society is feeling oriented

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